

File: CMASLS (P) - Customer Lost Sales

Format: CMASLSR - Customer Lost Sales

DDSR706

Field Description	Name	Alias	Note	A/N	B/P	Start	End	Len	Dec	Key	A/D
Company Number	LSCO	LS_CO		A		1	2	2		K01	A
Customer Number	LSCUS	LS_CUS		A		3	12	10		K02	A
Division Number	LSDIV	LS_DIV		A		13	14	2		K03	A
Call ID	LSCID	LS_CID		A		15	25	11		K04	A
Make	LSMAK	LS_MAK		A		26	45	20			
Model	LSMOD	LS_MOD		A		46	65	20			
Competitor Name	LSCNM	LS_CNM		A		66	105	40			
Competitor Make	LSCMK	LS_CMK		A		106	125	20			
Competitor Model	LSCMD	LS_CMD		A		126	145	20			
Competitor Price	LSCPR	LS_CPR		N		146	158	13	2		
Lost Sale Reason	LSLSR	LS_LSR		A		159	198	40			
Stock Number	LSSTK	LS_STK		A		199	208	10			
Field update / access identifier	@@UPID	UPDATE_IDENT		N	P	209	212	7	0		