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CO - 01 PFW Tractor

DIV - 01 AG Division

PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
PA Austin *****						
B21520	0235186600	Doug Prout	13.50-	10.21-	3.29-	24.4
	3680031	Sund Parts	13.50-	10.21-	3.29-	24.4
*** TOTAL PA Austin			13.50-	10.21-	3.29-	24.4
AB Andy Bernard *****						
X02059	0887972600	LOVIE SMITH	12100.00-			
X02073	FLANN001	Pat Flannigan	12100.00-			
X02074	0222222200	CUSTOMER 0222222200	220.00-			
X02075	0471124300	CUSTOMER 0471124300	220.00-			
X02093	0887972600	LOVIE SMITH	12100.00-			
X02097	SHRUTE01	Dwight K Schrute	14.00-			
X02107	SHRUTE01	Dwight K Schrute	14.00-			
X02108	SHRUTE01	Dwight K Schrute	14.00-			
X02109	SHRUTE01	Dwight K Schrute	14.00-			
X02110	SHRUTE01	Dwight K Schrute	14.00-			
X02119	FLANN001	Pat Flannigan	12100.00-			
X02150	SHRUTE01	Dwight K Schrute	99999.24-			
	3620021	Rent & Lease Equipment	148909.24-			
X02059	0887972600	LOVIE SMITH	45.00-	7.50-	37.50-	83.3
X02075	0471124300	CUSTOMER 0471124300	20.25-	7.50-	12.75-	63.0
	3660331	Jd Parts Customer Shop	65.25-	15.00-	50.25-	77.0
B21518	0235186600	Doug Prout	13.50-	10.21-	3.29-	24.4
X02150	SHRUTE01	Dwight K Schrute	38.00-	18.44-	19.56-	51.5
	3680031	Sund Parts	51.50-	28.65-	22.85-	44.4
L48069	SHRUTE01	Dwight K Schrute	1.00-			
L48098	SHRUTE01	Dwight K Schrute	8.00-			
L48099	SHRUTE01	Dwight K Schrute	8.00-			
L48100	SHRUTE01	Dwight K Schrute	8.00-			
L48101	SHRUTE01	Dwight K Schrute	8.00-			
L48102	SHRUTE01	Dwight K Schrute	8.00-			
L48103	SHRUTE01	Dwight K Schrute	8.00-			
L48104	SHRUTE01	Dwight K Schrute	6.00-			
L48105	SHRUTE01	Dwight K Schrute	8.00-			
L48106	SHRUTE01	Dwight K Schrute	6.00-			
L48107	SHRUTE01	Dwight K Schrute	8.00-			
L48108	SHRUTE01	Dwight K Schrute	6.00-			
L48109	SHRUTE01	Dwight K Schrute	8.00-			
L48110	SHRUTE01	Dwight K Schrute	6.00-			
L48111	SHRUTE01	Dwight K Schrute	8.00-			
L48112	SHRUTE01	Dwight K Schrute	6.00-			
	3810001	Customer Labor Sales Misce.	31.00-			
X02097	SHRUTE01	Dwight K Schrute	10.00-			
	3900141	Customer Deliveries	10.00-			

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
X02073	FLANN001	Pat Flannigan	50.00-			
	3900143	Customer Deliveries	50.00-			
** TOTAL 390			60.00-			
*** TOTAL AB Andy Bernard			149116.99-	43.65-	149073.34-	100.0
AG2 Andrew Goodwin *****						
M01447	AG00D001	andrew Goodwin	59000.00-			
	3200124	Jd Waterloo	59000.00-			
*** TOTAL AG2 Andrew Goodwin			59000.00-			
ANN Anne MacQueen *****						
M01246	MACQ001	Anne MacQueen	2500.00			
	3210021	Overallowance Farm Equipment	2500.00			
M01246	MACQ001	Anne MacQueen	10000.00-			
	3600221	USED COMBINES	10000.00-			
M01637	MACQ001	Anne MacQueen	80.00			
X02068	SPA001	Aimee Spada	80.00-			
X02069	MACQ001	Anne MacQueen	80.00-			
X02083	MACQ001	Anne MacQueen	80.00-			
X02089	MACQ001	Anne MacQueen	80.00-			
X02101	MACQ001	Anne MacQueen	80.00-			
X02117	MACQ001	Anne MacQueen	80.00-			
X02137	MACQ001	Anne MacQueen	80.00-			
	3620021	Rent & Lease Equipment	480.00-			
B21533	PARTS001	PFW PARTS KIT		30.00-		
B21533	PARTS001	PFW PARTS KIT		10.00-		
B21533	PARTS001	PFW PARTS KIT		40.00		
B21534	PARTS001	PFW PARTS KIT		7.50		
B21536	PARTS001	PFW PARTS KIT		7.50		
B21537	PARTS001	PFW PARTS KIT		11.96		
	3660131	Jd Parts Counter		26.96		
B21534	PARTS001	PFW PARTS KIT		7.50-		
B21536	PARTS001	PFW PARTS KIT		7.50-		
B21537	PARTS001	PFW PARTS KIT		7.50-		
X02068	SPA001	Aimee Spada	1.12-	7.50-	6.38	569.6-
	3660331	Jd Parts Customer Shop	1.12-	30.00-	28.88	578.6-
** TOTAL 366			1.12-	3.04-	1.92	171.4-
B21517	INTER001	INTERNAL ACCOUNT-PFW	500.00	510.50	10.50-	2.1-
B21517	INTER001	INTERNAL ACCOUNT-PFW	100.50	80.00	20.50	20.4

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
B21517	INTER001	INTERNAL ACCOUNT-PFW	600.50-	85.50-	515.00-	85.8
B21537	PARTS001	PFW PARTS KIT		4.46-		
	3680031	Sund Parts		500.54		
L48027	MACQ001	Anne MacQueen	176.88-			
L48030	MACQ001	Anne MacQueen				
R00204	MACQ001	Anne MacQueen	176.88			
R00204	MACQ001	Anne MacQueen	.03-			
	3810001	Customer Labor Sales Misce.	.03-			
*** TOTAL ANN Anne MacQueen			7981.15-	497.50	8478.65-	106.2

AS Aimee Spada		*****				
T55393	SPA001	Aimee Spada	20.00			
X02071	SPA001	Aimee Spada	500.00-			
X02071	SPA001	Aimee Spada	500.00			
X02071	SPA001	Aimee Spada	500.00-			
X02076	SPA001	Aimee Spada	500.00-			
X02077	SPA001	Aimee Spada	500.00-			
X02103	SPA001	Aimee Spada	500.00-			
X02103	SPA001	Aimee Spada	70.00			
X02103	SPA001	Aimee Spada	70.00-			
X02104	SPA001	Aimee Spada	500.00-			
X02104	SPA001	Aimee Spada	500.00-			
X02120	SPA001	Aimee Spada	500.00-			
	3620021	Rent & Lease Equipment	3480.00-			
Q91641	SPA001	Aimee Spada	4.32-	3.76-	.56-	13.0
Q91945	INTER001	INTERNAL ACCOUNT-PFW	30.00-			
	3660131	Jd Parts Counter	34.32-	3.76-	30.56-	89.0
Q91937	WARR01	Warranty Customer	37.40-	37.40-		
	3660231	Jd Parts Warranty	37.40-	37.40-		
B21522	SPA001	Aimee Spada				
	3660331	Jd Parts Customer Shop				
Q91945	INTER001	INTERNAL ACCOUNT-PFW	49.00-			
Q91946	INTER001	INTERNAL ACCOUNT-PFW	49.00			
Q91946	INTER001	INTERNAL ACCOUNT-PFW	49.00-			
	3660431	Jd Parts Internal Shop	49.00-			
** TOTAL 366			120.72-	41.16-	79.56-	65.9
B21538	SPA001	Aimee Spada	10.00-	9.77-	.23-	2.3
B21539	SPA001	Aimee Spada	10.00-	9.77-	.23-	2.3
COUNT1	INVADJ01	Inventory Adjust	46240.00-			
COUNT1	INVADJ01	Inventory Adjust	46240.00			
COUNT1	INVADJ01	Inventory Adjust	46240.00-			
TOYCOU	INVADJ01	Inventory Adjust	21.76			

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
TOYCOU	INVADJ01	Inventory Adjust	21.76-			
TOYCOU	INVADJ01	Inventory Adjust	21.76			
333	INVADJ01	Inventory Adjust	2.75-			
333	INVADJ01	Inventory Adjust	2.75			
333	INVADJ01	Inventory Adjust	2.75-			
5	INVADJ01	Inventory Adjust	2.00-			
5	INVADJ01	Inventory Adjust	2.00			
5	INVADJ01	Inventory Adjust	2.00-			
	3680031	Sund Parts	46242.99-	19.54-	46223.45-	100.0
L48138	INTER001	INTERNAL ACCOUNT-PFW	400.00-			
L48145	SPA001	Aimee Spada	80.00-			
	3810001	Customer Labor Sales Misce.	480.00-			

*** TOTAL AS Aimee Spada 50323.71- 60.70- 50263.01- 99.9

BY	SALESMAN	BY	*****				
Q06760	0235111501	CUSTOMER	0235111501	2369.18-	1433.21-	935.97-	39.5
	3660131	Jd Parts Counter		2369.18-	1433.21-	935.97-	39.5
Q06760	0235111501	CUSTOMER	0235111501	18.15-	12.38-	5.77-	31.8
Q06760	0235111501	CUSTOMER	0235111501	279.90-	239.74-	40.16-	14.3
Q06760	0235111501	CUSTOMER	0235111501	66.00-	42.98-	23.02-	34.9
Q06760	0235111501	CUSTOMER	0235111501	558.03-	434.73-	123.30-	22.1
Q06760	0235111501	CUSTOMER	0235111501	.03	.72	.69-	300.0-
Q06760	0235111501	CUSTOMER	0235111501	209.00-	133.00-	76.00-	36.4
Q06760	0235111501	CUSTOMER	0235111501	279.90	239.74	40.16	14.3
Q06760	0235111501	CUSTOMER	0235111501	279.90-	239.74-	40.16-	14.3
Q06760	0235111501	CUSTOMER	0235111501	558.03	434.73	123.30	22.1
Q06760	0235111501	CUSTOMER	0235111501	558.03-	434.73-	123.30-	22.1
Q06760	0235111501	CUSTOMER	0235111501	56.10-	32.13-	23.97-	42.7
Q06760	0235111501	CUSTOMER	0235111501	15.68-	10.33-	5.35-	34.1
Q06760	0235111501	CUSTOMER	0235111501	159.50-	94.50-	65.00-	40.8
Q06760	0235111501	CUSTOMER	0235111501	330.00-	210.00-	120.00-	36.4
Q06760	0235111501	CUSTOMER	0235111501	368.50-	234.50-	134.00-	36.4
Q06760	0235111501	CUSTOMER	0235111501	368.50	234.50	134.00	36.4
Q06760	0235111501	CUSTOMER	0235111501	32.45-	19.77-	12.68-	39.1
Q06760	0235111501	CUSTOMER	0235111501	.53-	.11-	.42-	79.2
Q06760	0235111501	CUSTOMER	0235111501	1.46-	.80-	.66-	45.2
Q06760	0235111501	CUSTOMER	0235111501	.92-	.29-	.63-	68.5
Q06760	0235111501	CUSTOMER	0235111501	.86-	.24-	.62-	72.1
Q06760	0235111501	CUSTOMER	0235111501	59.38-	46.04-	13.34-	22.5
Q06760	0235111501	CUSTOMER	0235111501	75.90-	36.40-	39.50-	52.0
Q06760	0235111501	CUSTOMER	0235111501	20.56-	11.44-	9.12-	44.4
Q06760	0235111501	CUSTOMER	0235111501	25.44-	14.70-	10.74-	42.2
Q06760	0235111501	CUSTOMER	0235111501	39.70-	31.28-	8.42-	21.2
Q06760	0235111501	CUSTOMER	0235111501	42.08-	29.96-	12.12-	28.8
Q06760	0235111501	CUSTOMER	0235111501	21.98-	15.46-	6.52-	29.7
Q06760	0235111501	CUSTOMER	0235111501	368.50-	234.50-	134.00-	36.4
Q06760	0235111501	CUSTOMER	0235111501	29.98-	17.17-	12.81-	42.7

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
Q06760	0235111501	CUSTOMER 0235111501	28.06-	16.06-	12.00-	42.8
Q06760	0235111501	CUSTOMER 0235111501	21.73-	14.35-	7.38-	34.0
Q06760	0235111501	CUSTOMER 0235111501	49.78-	27.96-	21.82-	43.8
Q06760	0235111501	CUSTOMER 0235111501	550.00-	350.00-	200.00-	36.4
Q06760	0235111501	CUSTOMER 0235111501	17.33-	9.92-	7.41-	42.8
Q06760	0235111501	CUSTOMER 0235111501	.48-	.27-	.21-	43.8
Q06760	0235111501	CUSTOMER 0235111501	7.50-	4.26-	3.24-	43.2
Q06760	0235111501	CUSTOMER 0235111501	12.66-	6.72-	5.94-	46.9
Q06760	0235111501	CUSTOMER 0235111501	3.96-	1.44-	2.52-	63.6
Q06760	0235111501	CUSTOMER 0235111501	7.15-	4.55-	2.60-	36.4
Q06760	0235111501	CUSTOMER 0235111501	1.58-	.84-	.74-	46.8
Q06760	0235111501	CUSTOMER 0235111501	6.30-	3.58-	2.72-	43.2
Q06760	0235111501	CUSTOMER 0235111501	1.58-	.85-	.73-	46.2
Q06760	0235111501	CUSTOMER 0235111501	28.88-	18.83-	10.05-	34.8
Q06760	0235111501	CUSTOMER 0235111501	38.76-	20.16-	18.60-	48.0
Q06760	0235111501	CUSTOMER 0235111501	171.34-	116.74-	54.60-	31.9
Q06760	0235111501	CUSTOMER 0235111501	1.12-	.52-	.60-	53.6
Q06760	0235111501	CUSTOMER 0235111501	3.75-	1.92-	1.83-	48.8
Q06760	0235111501	CUSTOMER 0235111501	7.50-	3.84-	3.66-	48.8
Q06760	0235111501	CUSTOMER 0235111501	3.75-	1.92-	1.83-	48.8
Q06760	0235111501	CUSTOMER 0235111501	5.16-	2.76-	2.40-	46.5
Q06760	0235111501	CUSTOMER 0235111501	23.65-	15.70-	7.95-	33.6
Q06760	0235111501	CUSTOMER 0235111501	.38-	.22-	.16-	42.1
Q06760	0235111501	CUSTOMER 0235111501	23.70-	13.50-	10.20-	43.0
Q06760	0235111501	CUSTOMER 0235111501	24.19-	16.05-	8.14-	33.7
Q06760	0235111501	CUSTOMER 0235111501	6.04-	3.64-	2.40-	39.7
Q06760	0235111501	CUSTOMER 0235111501	12.40-	6.52-	5.88-	47.4
Q06760	0235111501	CUSTOMER 0235111501	2.50-	1.42-	1.08-	43.2
Q06760	0235111501	CUSTOMER 0235111501	12.40-	6.44-	5.96-	48.1
Q06760	0235111501	CUSTOMER 0235111501	4.76-	2.42-	2.34-	49.2
Q06760	0235111501	CUSTOMER 0235111501	6.20	3.22	2.98	48.1
Q06760	0235111501	CUSTOMER 0235111501	3.30-	1.68-	1.62-	49.1
Q06760	0235111501	CUSTOMER 0235111501	4.76	2.42	2.34	49.2
Q06760	0235111501	CUSTOMER 0235111501	2.16-	.52-	1.64-	75.9
Q06760	0235111501	CUSTOMER 0235111501	5.14-	2.84-	2.30-	44.7
Q06760	0235111501	CUSTOMER 0235111501	25.98-	20.42-	5.56-	21.4
Q06760	0235111501	CUSTOMER 0235111501	3.96	1.44	2.52	63.6
	3660431	Jd Parts Internal Shop	3512.12-	2359.01-	1153.11-	32.8
** TOTAL 366			5881.30-	3792.22-	2089.08-	35.5
Q06760	0235111501	CUSTOMER 0235111501	10.53-	7.36-	3.17-	30.1
Q06760	0235111501	CUSTOMER 0235111501	8.51-	6.08-	2.43-	28.6
Q06760	0235111501	CUSTOMER 0235111501	.15-	.11-	.04-	26.7
Q06760	0235111501	CUSTOMER 0235111501	9.45-	6.90-	2.55-	27.0
Q06760	0235111501	CUSTOMER 0235111501	.15-	.11-	.04-	26.7
Q06760	0235111501	CUSTOMER 0235111501	6.45-	3.51-	2.94-	45.6
Q06760	0235111501	CUSTOMER 0235111501	11.98-	7.22-	4.76-	39.7
Q06760	0235111501	CUSTOMER 0235111501	2.60-	.94-	1.66-	63.8
Q06760	0235111501	CUSTOMER 0235111501	3.50-	2.24-	1.26-	36.0
Q06760	0235111501	CUSTOMER 0235111501	6.45-	3.51-	2.94-	45.6
	3720031	Other Parts	59.77-	37.98-	21.79-	36.5

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
Q06760	0235111501	CUSTOMER 0235111501	2.00-	.01-	1.99-	99.5
	3750131	Other Freight	2.00-	.01-	1.99-	99.5
*** TOTAL BY SALESMAN BY			5943.07-	3830.21-	2112.86-	35.6

CBR Christy Brown *****						
X02122	0000005179	CUSTOMER 0000005179	1800.00-			
X02126	0000005179	CUSTOMER 0000005179	450.00-			
X02134	0000005179	CUSTOMER 0000005179	900.00-			
X02140	0000005179	CUSTOMER 0000005179	1800.00-			
X02147	0000005179	CUSTOMER 0000005179	450.00-			
X02153	0000005179	CUSTOMER 0000005179	900.00-			
	3620021	Rent & Lease Equipment	6300.00-			

*** TOTAL CBR Christy Brown	6300.00-				
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CDM Charles MacDonald *****						
B21519	0235186600	Doug Prout	13.50-	10.21-	3.29-	24.4
	3680031	Sund Parts	13.50-	10.21-	3.29-	24.4

*** TOTAL CDM Charles MacDonald	13.50-	10.21-	3.29-	24.4
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CMM Chris McLaren *****						
B21512	CHRIS001	Chris' Colossal Construct	24.75-	7.50-	17.25-	69.7
	3660331	Jd Parts Customer Shop	24.75-	7.50-	17.25-	69.7
B21512	CHRIS001	Chris' Colossal Construct	15.30-	10.60-	4.70-	30.7
B21526	CHRIS001	Chris' Colossal Construct	15.30-	10.60-	4.70-	30.7
	3680031	Sund Parts	30.60-	21.20-	9.40-	30.7
B21512	CHRIS001	Chris' Colossal Construct	4.01			
B21526	CHRIS001	Chris' Colossal Construct	1.53			
	3790132	Parts Discount JD	5.54			

*** TOTAL CMM Chris McLaren	49.81-	28.70-	21.11-	42.4
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CW SALESMAN CW *****						
Q90395	0235111501	CUSTOMER 0235111501	66.00	42.59	23.41	35.5
Q90395	0235111501	CUSTOMER 0235111501	66.00-	42.59-	23.41-	35.5
Q90395	0235111501	CUSTOMER 0235111501	18.15	12.38	5.77	31.8
Q90395	0235111501	CUSTOMER 0235111501	279.90	239.74	40.16	14.3
Q90395	0235111501	CUSTOMER 0235111501	279.90-	239.74-	40.16-	14.3
Q90395	0235111501	CUSTOMER 0235111501	558.03	389.03	169.00	30.3
Q90395	0235111501	CUSTOMER 0235111501	558.03-	389.03-	169.00-	30.3

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
R85106	0235111501	CUSTOMER 0235111501	66.00	42.98	23.02	34.9
R85106	0235111501	CUSTOMER 0235111501	66.00-	42.98-	23.02-	34.9
	3660431	Jd Parts Internal Shop	18.15	12.38	5.77	31.8
Q91644	0235111501	CUSTOMER 0235111501	30.00-	.01-	29.99-	100.0
Q91644	0235111501	CUSTOMER 0235111501	2.95-	.01-	2.94-	99.7
	3680031	Sund Parts	32.95-	.02-	32.93-	99.9
Q90395	0235111501	CUSTOMER 0235111501	8.51	6.08	2.43	28.6
Q90395	0235111501	CUSTOMER 0235111501	10.53	7.36	3.17	30.1
Q90395	0235111501	CUSTOMER 0235111501	.15	.02	.13	86.7
Q90395	0235111501	CUSTOMER 0235111501	.15-	.02-	.13-	86.7
R85106	0235111501	CUSTOMER 0235111501	.15	.11	.04	26.7
R85106	0235111501	CUSTOMER 0235111501	.15-	.11-	.04-	26.7
	3720031	Other Parts	19.04	13.44	5.60	29.4
L34420	0235111501	CUSTOMER 0235111501	1.46-			
L34439	0235111501	CUSTOMER 0235111501	18.92-			
L34531	0235111501	CUSTOMER 0235111501	130.95-			
L34627	0235111501	CUSTOMER 0235111501	186.97-			
L34635	0235111501	CUSTOMER 0235111501	18.19-			
L34684	0235111501	CUSTOMER 0235111501	127.31-			
L34780	0235111501	CUSTOMER 0235111501	33.47-			
L37129	0235111501	CUSTOMER 0235111501	82.94-			
L37255	0235111501	CUSTOMER 0235111501	179.69-			
L37266	0235111501	CUSTOMER 0235111501	13.10-			
L37340	0235111501	CUSTOMER 0235111501	133.13-			
L37456	0235111501	CUSTOMER 0235111501	71.30-			
L37458	0235111501	CUSTOMER 0235111501	1.46-			
L37553	0235111501	CUSTOMER 0235111501	146.96-			
L39646	0235111501	CUSTOMER 0235111501	70.57-			
L39661	0235111501	CUSTOMER 0235111501	16.73-			
L39719	0235111501	CUSTOMER 0235111501	134.59-			
L39783	0235111501	CUSTOMER 0235111501	182.60-			
L39802	0235111501	CUSTOMER 0235111501	17.46-			
L39880	0235111501	CUSTOMER 0235111501	136.77-			
L39957	0235111501	CUSTOMER 0235111501				
L39983	0235111501	CUSTOMER 0235111501	18.92-			
L40034	0235111501	CUSTOMER 0235111501	125.86-			
L40188	0235111501	CUSTOMER 0235111501	284.45-			
L40233	0235111501	CUSTOMER 0235111501				
L40235	0235111501	CUSTOMER 0235111501	3.64-			
L40278	0235111501	CUSTOMER 0235111501	61.84-			
L40429	0235111501	CUSTOMER 0235111501	5.09-			
L40488	0235111501	CUSTOMER 0235111501	160.05-			
L40508	0235111501	CUSTOMER 0235111501	18.92-			
L40541	0235111501	CUSTOMER 0235111501	75.66-			
L40542	0235111501	CUSTOMER 0235111501	.73-			
L40582	0235111501	CUSTOMER 0235111501	52.38-			
L40619	0235111501	CUSTOMER 0235111501	8.00-			
L40668	0235111501	CUSTOMER 0235111501	127.31-			
L40691	0235111501	CUSTOMER 0235111501	17.46-			

CO - 01 PFW Tractor

DIV - 01 AG Division

PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
L40765	0235111501	CUSTOMER 0235111501	133.13-			
L40865	0235111501	CUSTOMER 0235111501	175.33-			
L40884	0235111501	CUSTOMER 0235111501	17.46-			
L40980	0235111501	CUSTOMER 0235111501	138.23-			
L41008	0235111501	CUSTOMER 0235111501	72.75-			
L41048	0235111501	CUSTOMER 0235111501	75.66-			
L41064	0235111501	CUSTOMER 0235111501	18.19-			
L41113	0235111501	CUSTOMER 0235111501	104.03-			
L41141	0235111501	CUSTOMER 0235111501	36.38-			
L41145	0235111501	CUSTOMER 0235111501				
L41171	0235111501	CUSTOMER 0235111501	86.57-			
L41191	0235111501	CUSTOMER 0235111501	73.48-			
L41208	0235111501	CUSTOMER 0235111501	18.92-			
L41239	0235111501	CUSTOMER 0235111501	43.65-			
L41298	0235111501	CUSTOMER 0235111501	89.48-			
L41388	0235111501	CUSTOMER 0235111501	17.46-			
L41812	0235111501	CUSTOMER 0235111501	72.75			
L41812	0235111501	CUSTOMER 0235111501	72.75-			
L41823	0235111501	CUSTOMER 0235111501	242.99			
L41823	0235111501	CUSTOMER 0235111501	6.55-			
L41823	0235111501	CUSTOMER 0235111501	18.19-			
L41823	0235111501	CUSTOMER 0235111501	218.25-			
L43888	0235111501	CUSTOMER 0235111501	531.08			
L47585	0235111501	CUSTOMER 0235111501	29.55-			
L47586	0235111501	CUSTOMER 0235111501	29.55-			
R00118	0235111501	CUSTOMER 0235111501	29.55			
R85106	0235111501	CUSTOMER 0235111501	1.46			
R85106	0235111501	CUSTOMER 0235111501	1.46-			
R85106	0235111501	CUSTOMER 0235111501	127.31			
R85106	0235111501	CUSTOMER 0235111501	127.31-			
R85106	0235111501	CUSTOMER 0235111501	130.95			
R85106	0235111501	CUSTOMER 0235111501	130.95-			
R86308	0235111501	CUSTOMER 0235111501	1.46-			
R86308	0235111501	CUSTOMER 0235111501	1.46			
R86308	0235111501	CUSTOMER 0235111501	127.31-			
R86308	0235111501	CUSTOMER 0235111501	127.31			
R86308	0235111501	CUSTOMER 0235111501	130.95-			
R86308	0235111501	CUSTOMER 0235111501	130.95			
R86308	0235111501	CUSTOMER 0235111501	186.97			
R86308	0235111501	CUSTOMER 0235111501	33.47			
R86308	0235111501	CUSTOMER 0235111501	18.19			
R86308	0235111501	CUSTOMER 0235111501	18.92			
R86308	0235111501	CUSTOMER 0235111501	82.94			
R86308	0235111501	CUSTOMER 0235111501	133.13			
R86308	0235111501	CUSTOMER 0235111501	179.69			
R86308	0235111501	CUSTOMER 0235111501	1.46			
R86308	0235111501	CUSTOMER 0235111501	71.30			
R86308	0235111501	CUSTOMER 0235111501	146.96			
R86308	0235111501	CUSTOMER 0235111501	72.75-			
R86308	0235111501	CUSTOMER 0235111501	13.10			
3821141		Internal Labor-Used Tractors	2450.69-			

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
Q90395	0235111501	CUSTOMER 0235111501	161.50	142.50	19.00	11.8
Q90395	0235111501	CUSTOMER 0235111501	19.00-			
Q90395	0235111501	CUSTOMER 0235111501	19.00			
Q91644	0235111501	CUSTOMER 0235111501	1.47-			
	3940041	Outside Labor & Material	160.03	142.50	17.53	11.0
L43888	0235111501	CUSTOMER 0235111501	218.25			
L43890	0235111501	CUSTOMER 0235111501	145.50			
	3990141	Labor Overage On Setup	363.75			
*** TOTAL CW SALESMAN CW			1922.67-	168.30	2090.97-	108.8
DH Deanna Hardy *****						
M00923	DHARDY1	Deanna Jones	5000.00-			
	3600321	Used Implements	5000.00-			
*** TOTAL DH Deanna Hardy			5000.00-			
DOW Dina Owens *****						
X02058	STACE001	Stacey01	66.00-			
X02058	STACE001	Stacey01	66.00			
X02058	STACE001	Stacey01	52.80-			
	3001050	Rental revenue	52.80-			
X02058	STACE001	Stacey01	13.20-			
	3100050	Rental to service	13.20-			
X02058	STACE001	Stacey01	500.00			
	3200001	New EQUIPMENT	500.00			
*** TOTAL DOW Dina Owens			434.00			
DSM Dawn Smith *****						
B99222	DSMITH1	dawn c smith	123.75-	10.80-	112.95-	91.3
	3660331	Jd Parts Customer Shop	123.75-	10.80-	112.95-	91.3
B21527	SMITH013	Dawn Smith	332.00-	360.00-	28.00	8.4-
B21528	SMITH013	Dawn Smith	332.00-	360.00-	28.00	8.4-
	3680031	Sund Parts	664.00-	720.00-	56.00	8.4-
*** TOTAL DSM Dawn Smith			787.75-	730.80-	56.95-	7.2
JC1 JASON CAKE *****						
X02102	CAKE001	Customer				

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
X02102	CAKE001	Customer	500.00-			
	3620021	Rent & Lease Equipment	500.00-			
Q91842	CAKE001	Customer	1.00-	.01-	.99-	99.0
Q91925	CAKE001	Customer	1.00	.01	.99	99.0
Q91925	CAKE001	Customer	.01-	.01-		
	3660131	Jd Parts Counter	.01-	.01-		
Q91879	CAKE001	Customer	1.00-	.01-	.99-	99.0
Q91879	CAKE001	Customer	10.00-	10.00-		
Q91930	CAKE001	Customer	1.00	.01	.99	99.0
	3660331	Jd Parts Customer Shop	10.00-	10.00-		
Q91842	CAKE001	Customer	10.00-	9.53-	.47-	4.7
Q91842	CAKE001	Customer	1.00-	.01-	.99-	99.0
Q91885	CAKE001	Customer	10.00	9.52	.48	4.8
Q91885	CAKE001	Customer	1.00	.01	.99	99.0
	3660431	Jd Parts Internal Shop		.01-		
** TOTAL 366			10.01-	10.02-	.01	.1-
B21524	CAKE001	Customer	.13-	9.36-	9.23	100.0-
Q91879	CAKE001	Customer	5.00-	9.52-	4.52	90.4-
Q91879	CAKE001	Customer	10.00-	9.52-	.48-	4.8
Q91879	CAKE001	Customer	1.00-	.01-	.99-	99.0
Q91885	CAKE001	Customer	10.00-	9.52-	.48-	4.8
Q91885	CAKE001	Customer	1.00-	.01-	.99-	99.0
Q91902	CAKE001	Customer	.13-	9.36-	9.23	100.0-
Q91925	CAKE001	Customer	10.00	9.36	.64	6.4
Q91925	CAKE001	Customer	1.00	.01	.99	99.0
Q91930	CAKE001	Customer	5.00	9.36	4.36-	87.2-
Q91930	CAKE001	Customer	10.00	9.36	.64	6.4
Q91930	CAKE001	Customer	1.00	.01	.99	99.0
Q91930	CAKE001	Customer	.13-	9.36-	9.23	100.0-
	3680031	Sund Parts	.39-	28.56-	28.17	223.1-
L48000	CAKE001	Customer				
L48001	CAKE001	Customer				
L48004	CAKE001	Customer	100.00-			
L48005	CAKE001	Customer				
R00197	CAKE001	Customer				
R00197	CAKE001	Customer				
R00209	CAKE001	Customer	100.00			
R00209	CAKE001	Customer				
R00209	CAKE001	Customer	25.00-			
R00209	CAKE001	Customer	25.00-			
	3810001	Customer Labor Sales Misce.	50.00-			
L47985	CAKE001	Customer	9.50-			
L48020	CAKE001	Customer	9.50			
L48023	CAKE001	Customer	9.50			
R00198	CAKE001	Customer	9.50			

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
R00198	CAKE001	Customer	9.50-			
R00207	CAKE001	Customer	9.50			
R00207	CAKE001	Customer	9.50-			
R00207	CAKE001	Customer	9.50-			
	3820004	INTERNAL LABOR SALES				

*** TOTAL JC1 JASON CAKE	560.40-	38.58-	521.82-	93.1
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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
JSW JEFF WAKEM *****						
X02061	ORR001	Gillian, Orr	80.00-			
X02067	ORR001	Gillian, Orr	500.00-			
X02079	ORR001	Gillian, Orr	80.00-			
X02088	ORR001	Gillian, Orr	80.00-			
X02095	ORR001	Gillian, Orr	80.00-			
X02112	ORR001	Gillian, Orr	80.00-			
X02124	ORR001	Gillian, Orr	80.00-			
X02131	ORR001	Gillian, Orr	500.00-			
X02145	ORR001	Gillian, Orr	80.00-			
	3620021	Rent & Lease Equipment	1560.00-			

*** TOTAL JSW JEFF WAKEM	1560.00-			
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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
JW SALESMAN JW *****						
Q07353	0235111501	CUSTOMER 0235111501	161.50-	146.30-	15.20-	9.4
Q07353	0235111501	CUSTOMER 0235111501	15.20			
Q07353	0235111501	CUSTOMER 0235111501	15.20-			
	3940041	Outside Labor & Material	161.50-	146.30-	15.20-	9.4

*** TOTAL JW SALESMAN JW	161.50-	146.30-	15.20-	9.4
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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
MW M WILLIAM *****						
B21532	0235186600	Doug Prout	12.21-	7.98-	4.23-	34.6
B21532	0235186600	Doug Prout	12.21-	7.98-	4.23-	34.6
	3680031	Sund Parts	24.42-	15.96-	8.46-	34.6

*** TOTAL MW M WILLIAM	24.42-	15.96-	8.46-	34.6
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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
PDL PAUL LOCKING *****						
M00859	0472963600	CUSTOMER 0472963600	856.00			
	3620021	Rent & Lease Equipment	856.00			
B21542	LOCKI001	Paul Locking	20.25-	7.50-	12.75-	63.0
	3660331	Jd Parts Customer Shop	20.25-	7.50-	12.75-	63.0

*** TOTAL PDL PAUL LOCKING	835.75	7.50-	843.25	100.9
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PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
PH SALESMAN PH *****						
M01641	0225256700	0225256700	.01-			
	3280021	Laning Equipment	.01-			
X02143	0225256700	0225256700	99999.23-			
X02143	0225256700	0225256700	99999.23-			
	3620021	Rent & Lease Equipment	199998.46-			
X02070	0225256700	0225256700	654.50			
	36201500	Cesco Rental	654.50			
** TOTAL 362			199343.96-			
*** TOTAL PH SALESMAN PH			199343.97-			

SR	Scott Readings	*****	
X02064	SCOTT002	SCOTT READINGS b0000!	60.00-
X02064	SCOTT002	SCOTT READINGS b0000!	60.00
X02064	SCOTT002	SCOTT READINGS b0000!	48.00-
X02066	SCOTT002	SCOTT READINGS b0000!	360.00-
X02066	SCOTT002	SCOTT READINGS b0000!	360.00
X02066	SCOTT002	SCOTT READINGS b0000!	288.00-
X02078	SCOTT002	SCOTT READINGS b0000!	60.00-
X02078	SCOTT002	SCOTT READINGS b0000!	60.00
X02078	SCOTT002	SCOTT READINGS b0000!	48.00-
X02082	SCOTT002	SCOTT READINGS b0000!	360.00-
X02082	SCOTT002	SCOTT READINGS b0000!	360.00
X02082	SCOTT002	SCOTT READINGS b0000!	288.00-
X02087	SCOTT002	SCOTT READINGS b0000!	360.00-
X02087	SCOTT002	SCOTT READINGS b0000!	360.00
X02087	SCOTT002	SCOTT READINGS b0000!	288.00-
X02092	SCOTT002	SCOTT READINGS b0000!	60.00-
X02092	SCOTT002	SCOTT READINGS b0000!	60.00
X02092	SCOTT002	SCOTT READINGS b0000!	48.00-
X02094	SCOTT002	SCOTT READINGS b0000!	60.00-
X02094	SCOTT002	SCOTT READINGS b0000!	60.00
X02094	SCOTT002	SCOTT READINGS b0000!	48.00-
X02100	SCOTT002	SCOTT READINGS b0000!	360.00-
X02100	SCOTT002	SCOTT READINGS b0000!	360.00
X02100	SCOTT002	SCOTT READINGS b0000!	288.00-
X02111	SCOTT002	SCOTT READINGS b0000!	60.00-
X02111	SCOTT002	SCOTT READINGS b0000!	60.00
X02111	SCOTT002	SCOTT READINGS b0000!	48.00-
X02115	SCOTT002	SCOTT READINGS b0000!	360.00-
X02115	SCOTT002	SCOTT READINGS b0000!	360.00
X02115	SCOTT002	SCOTT READINGS b0000!	288.00-
X02123	SCOTT002	SCOTT READINGS b0000!	60.00-
X02123	SCOTT002	SCOTT READINGS b0000!	60.00
X02123	SCOTT002	SCOTT READINGS b0000!	48.00-
X02128	SCOTT002	SCOTT READINGS b0000!	66.00-

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PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
X02128	SCOTT002	SCOTT READINGS boooo!	66.00			
X02128	SCOTT002	SCOTT READINGS boooo!	52.80-			
X02130	SCOTT002	SCOTT READINGS boooo!	60.00-			
X02130	SCOTT002	SCOTT READINGS boooo!	60.00			
X02130	SCOTT002	SCOTT READINGS boooo!	48.00-			
X02136	SCOTT002	SCOTT READINGS boooo!	300.00-			
X02136	SCOTT002	SCOTT READINGS boooo!	300.00			
X02136	SCOTT002	SCOTT READINGS boooo!	240.00-			
X02142	SCOTT002	SCOTT READINGS boooo!	66.00			
X02142	SCOTT002	SCOTT READINGS boooo!	66.00-			
X02142	SCOTT002	SCOTT READINGS boooo!	52.80			
X02142	SCOTT002	SCOTT READINGS boooo!	25.00-			
X02142	SCOTT002	SCOTT READINGS boooo!	25.00			
X02142	SCOTT002	SCOTT READINGS boooo!	20.00-			
X02144	SCOTT002	SCOTT READINGS boooo!	60.00-			
X02144	SCOTT002	SCOTT READINGS boooo!	60.00			
X02144	SCOTT002	SCOTT READINGS boooo!	48.00-			
X02151	SCOTT002	SCOTT READINGS boooo!	60.00-			
X02151	SCOTT002	SCOTT READINGS boooo!	60.00			
X02151	SCOTT002	SCOTT READINGS boooo!	48.00-			
X02154	SCOTT002	SCOTT READINGS boooo!	25.00-			
X02154	SCOTT002	SCOTT READINGS boooo!	25.00			
X02154	SCOTT002	SCOTT READINGS boooo!	20.00-			
	3001050	Rental revenue	2152.00-			
X02064	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02066	SCOTT002	SCOTT READINGS boooo!	72.00-			
X02078	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02082	SCOTT002	SCOTT READINGS boooo!	72.00-			
X02087	SCOTT002	SCOTT READINGS boooo!	72.00-			
X02092	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02094	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02100	SCOTT002	SCOTT READINGS boooo!	72.00-			
X02111	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02115	SCOTT002	SCOTT READINGS boooo!	72.00-			
X02123	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02128	SCOTT002	SCOTT READINGS boooo!	13.20-			
X02130	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02136	SCOTT002	SCOTT READINGS boooo!	60.00-			
X02142	SCOTT002	SCOTT READINGS boooo!	13.20			
X02142	SCOTT002	SCOTT READINGS boooo!	5.00-			
X02144	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02151	SCOTT002	SCOTT READINGS boooo!	12.00-			
X02154	SCOTT002	SCOTT READINGS boooo!	5.00-			
	3100050	Rental to service	538.00-			
X02063	STACEY 001	stacey ffffffff	510.00-			
	3400020	OTHER SALES/REVENUES	510.00-			
M01640	STACEY 001	stacey ffffffff	15000.00-			
	3600121	Used Tractors	15000.00-			

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INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
P1	SCOTT002	SCOTT READINGS boooo!	4000000.00-			
P1	SCOTT002	SCOTT READINGS boooo!	4000000.00-			
X02060	SCOTT001	Scott Readings	7600.00-			
X02060	SCOTT001	Scott Readings	96800.00			
X02060	SCOTT001	Scott Readings	96800.00			
X02060	SCOTT001	Scott Readings	11736.00-			
X02060	SCOTT001	Scott Readings	352080.00-			
X02060	SCOTT001	Scott Readings	105336.00-			
X02060	SCOTT001	Scott Readings	11736.00-			
X02060	SCOTT001	Scott Readings	11736.00-			
X02060	SCOTT001	Scott Readings	11736.00-			
X02060	SCOTT001	Scott Readings	11736.00-			
X02060	SCOTT001	Scott Readings	11736.00-			
X02063	STACEY 001	stacey ffffffffffff	500.00			
X02065	SCOTT001	Scott Readings	72.00-			
X02065	SCOTT001	Scott Readings	2160.00-			
X02065	SCOTT001	Scott Readings	72.00-			
X02065	SCOTT001	Scott Readings	72.00-			
X02065	SCOTT001	Scott Readings	72.00-			
X02065	SCOTT001	Scott Readings	72.00-			
X02065	SCOTT001	Scott Readings	72.00-			
X02081	SCOTT001	Scott Readings	200.00-			
X02081	SCOTT001	Scott Readings	72.00-			
X02081	SCOTT001	Scott Readings	2160.00-			
X02081	SCOTT001	Scott Readings	2772.00-			
X02081	SCOTT001	Scott Readings	72.00-			
X02081	SCOTT001	Scott Readings	72.00-			
X02081	SCOTT001	Scott Readings	72.00-			
X02081	SCOTT001	Scott Readings	72.00-			
X02081	SCOTT001	Scott Readings	72.00-			
X02085	STACE002	stacey	3630.00-			
X02086	SCOTT001	Scott Readings	72.00-			
X02086	SCOTT001	Scott Readings	2160.00-			
X02086	SCOTT001	Scott Readings	72.00-			
X02086	SCOTT001	Scott Readings	72.00-			
X02086	SCOTT001	Scott Readings	72.00-			
X02086	SCOTT001	Scott Readings	72.00-			
X02086	SCOTT001	Scott Readings	72.00-			
X02091	STACE002	stacey	3630.00-			
X02098	SCOTT001	Scott Readings	72.00-			
X02098	SCOTT001	Scott Readings	2160.00-			
X02098	SCOTT001	Scott Readings	72.00-			
X02098	SCOTT001	Scott Readings	72.00-			
X02098	SCOTT001	Scott Readings	72.00-			
X02098	SCOTT001	Scott Readings	72.00-			
X02098	SCOTT001	Scott Readings	72.00-			
X02106	STACE002	stacey	3630.00-			
X02114	SCOTT001	Scott Readings	72.00-			
X02114	SCOTT001	Scott Readings	2160.00-			
X02114	SCOTT001	Scott Readings	72.00-			
X02114	SCOTT001	Scott Readings	72.00-			
X02114	SCOTT001	Scott Readings	72.00-			

PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
X02114	SCOTT001	Scott Readings	72.00-			
X02114	SCOTT001	Scott Readings	72.00-			
X02121	STACE002	stacey	10890.00			
X02121	STACE002	stacey	11000.00-			
X02127	SCOTT002	SCOTT READINGS boooo!	66.00-			
X02129	SCOTT001	Scott Readings	72.00-			
X02129	SCOTT001	Scott Readings	2160.00-			
X02129	SCOTT001	Scott Readings	72.00-			
X02129	SCOTT001	Scott Readings	72.00-			
X02129	SCOTT001	Scott Readings	72.00-			
X02129	SCOTT001	Scott Readings	72.00-			
X02129	SCOTT001	Scott Readings	72.00-			
X02133	STACE002	stacey	12100.00-			
X02133	STACE002	stacey	11000.00			
X02135	SCOTT001	Scott Readings	200.00-			
X02135	SCOTT001	Scott Readings	2772.00-			
X02139	STACE002	stacey	12100.00-			
X02141	SCOTT002	SCOTT READINGS boooo!	66.00			
X02141	SCOTT002	SCOTT READINGS boooo!	25.00-			
X02148	SCOTT002	SCOTT READINGS boooo!	500.00-			
	3620021	Rent & Lease Equipment	8387553.00-			
X02060	SCOTT001	Scott Readings	13040.00-			
X02060	SCOTT001	Scott Readings	13040.00			
X02060	SCOTT001	Scott Readings	1304.00-			
X02060	SCOTT001	Scott Readings	391200.00-			
X02060	SCOTT001	Scott Readings	391200.00			
X02060	SCOTT001	Scott Readings	39120.00-			
X02060	SCOTT001	Scott Readings	13040.00-			
X02060	SCOTT001	Scott Readings	13040.00			
X02060	SCOTT001	Scott Readings	1304.00-			
X02060	SCOTT001	Scott Readings	13040.00-			
X02060	SCOTT001	Scott Readings	13040.00			
X02060	SCOTT001	Scott Readings	13040.00			
X02060	SCOTT001	Scott Readings	1304.00-			
X02060	SCOTT001	Scott Readings	13040.00-			
X02060	SCOTT001	Scott Readings	13040.00			
X02060	SCOTT001	Scott Readings	1304.00-			
X02060	SCOTT001	Scott Readings	13040.00-			
X02060	SCOTT001	Scott Readings	13040.00			
X02060	SCOTT001	Scott Readings	1304.00-			
X02060	SCOTT001	Scott Readings	13040.00-			
X02060	SCOTT001	Scott Readings	13040.00			
X02060	SCOTT001	Scott Readings	1304.00-			
X02065	SCOTT001	Scott Readings	80.00-			
X02065	SCOTT001	Scott Readings	80.00			
X02065	SCOTT001	Scott Readings	8.00-			
X02065	SCOTT001	Scott Readings	2400.00-			
X02065	SCOTT001	Scott Readings	2400.00			
X02065	SCOTT001	Scott Readings	240.00-			
X02065	SCOTT001	Scott Readings	80.00-			
X02065	SCOTT001	Scott Readings	80.00			
X02065	SCOTT001	Scott Readings	8.00-			

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PERIOD: 1/01/13 TO 1/31/13

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CO - 01 PFW Tractor

DIV - 01 AG Division

PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
X02086	SCOTT001	Scott Readings	80.00			
X02086	SCOTT001	Scott Readings	8.00-			
X02098	SCOTT001	Scott Readings	80.00-			
X02098	SCOTT001	Scott Readings	80.00			
X02098	SCOTT001	Scott Readings	8.00-			
X02098	SCOTT001	Scott Readings	2400.00-			
X02098	SCOTT001	Scott Readings	2400.00			
X02098	SCOTT001	Scott Readings	240.00-			
X02098	SCOTT001	Scott Readings	80.00-			
X02098	SCOTT001	Scott Readings	80.00			
X02098	SCOTT001	Scott Readings	8.00-			
X02098	SCOTT001	Scott Readings	80.00-			
X02098	SCOTT001	Scott Readings	80.00			
X02098	SCOTT001	Scott Readings	8.00-			
X02098	SCOTT001	Scott Readings	80.00-			
X02098	SCOTT001	Scott Readings	80.00			
X02098	SCOTT001	Scott Readings	8.00-			
X02098	SCOTT001	Scott Readings	80.00-			
X02098	SCOTT001	Scott Readings	80.00			
X02098	SCOTT001	Scott Readings	8.00-			
X02098	SCOTT001	Scott Readings	80.00-			
X02098	SCOTT001	Scott Readings	80.00			
X02098	SCOTT001	Scott Readings	8.00-			
X02114	SCOTT001	Scott Readings	80.00-			
X02114	SCOTT001	Scott Readings	80.00			
X02114	SCOTT001	Scott Readings	8.00-			
X02114	SCOTT001	Scott Readings	2400.00-			
X02114	SCOTT001	Scott Readings	2400.00			
X02114	SCOTT001	Scott Readings	240.00-			
X02114	SCOTT001	Scott Readings	80.00-			
X02114	SCOTT001	Scott Readings	80.00			
X02114	SCOTT001	Scott Readings	8.00-			
X02114	SCOTT001	Scott Readings	80.00-			
X02114	SCOTT001	Scott Readings	80.00			
X02114	SCOTT001	Scott Readings	8.00-			
X02114	SCOTT001	Scott Readings	80.00-			
X02114	SCOTT001	Scott Readings	80.00			
X02114	SCOTT001	Scott Readings	8.00-			
X02114	SCOTT001	Scott Readings	80.00-			
X02114	SCOTT001	Scott Readings	80.00			
X02114	SCOTT001	Scott Readings	8.00-			
X02114	SCOTT001	Scott Readings	80.00-			
X02114	SCOTT001	Scott Readings	80.00			
X02114	SCOTT001	Scott Readings	8.00-			
X02114	SCOTT001	Scott Readings	80.00-			
X02114	SCOTT001	Scott Readings	80.00			
X02114	SCOTT001	Scott Readings	8.00-			
X02129	SCOTT001	Scott Readings	80.00-			
X02129	SCOTT001	Scott Readings	80.00			
X02129	SCOTT001	Scott Readings	8.00-			
X02129	SCOTT001	Scott Readings	2400.00-			
X02129	SCOTT001	Scott Readings	2400.00			
X02129	SCOTT001	Scott Readings	240.00-			
X02129	SCOTT001	Scott Readings	80.00-			
X02129	SCOTT001	Scott Readings	80.00			

C0 - 01 PFW Tractor

DIV - 01 AG Division

PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
X02129	SCOTT001	Scott Readings	8.00-			
X02129	SCOTT001	Scott Readings	80.00-			
X02129	SCOTT001	Scott Readings	80.00			
X02129	SCOTT001	Scott Readings	8.00-			
X02129	SCOTT001	Scott Readings	80.00-			
X02129	SCOTT001	Scott Readings	80.00			
X02129	SCOTT001	Scott Readings	8.00-			
X02129	SCOTT001	Scott Readings	80.00-			
X02129	SCOTT001	Scott Readings	80.00			
X02129	SCOTT001	Scott Readings	8.00-			
X02129	SCOTT001	Scott Readings	80.00-			
X02129	SCOTT001	Scott Readings	80.00			
X02129	SCOTT001	Scott Readings	8.00-			
X02129	SCOTT001	Scott Readings	80.00-			
X02129	SCOTT001	Scott Readings	8.00-			
	3620022	Rent & Lease Equipment	48672.00-			
** TOTAL 362			8436225.00-			
Q91752	SCOTT002	SCOTT READINGS boooo!	3.45-	3.00-	.45-	13.0
	3660231	Jd Parts Warranty	3.45-	3.00-	.45-	13.0
B21511	SCOTT002	SCOTT READINGS boooo!	27.00-	15.15-	11.85-	43.9
B21523	STACEY 001	stacey ffffffffffffff	30.27-	19.10-	11.17-	36.9
B21543	SCOTT002	SCOTT READINGS boooo!	357.00-	171.70-	185.30-	51.9
Q91752	SCOTT002	SCOTT READINGS boooo!	90.00-	45.09-	44.91-	49.9
Q91752	SCOTT002	SCOTT READINGS boooo!	90.00-	45.09-	44.91-	49.9
Q91932	SCOTT002	SCOTT READINGS boooo!	90.00	45.09	44.91	49.9
Q91932	SCOTT002	SCOTT READINGS boooo!	90.00-	45.09-	44.91-	49.9
Q91953	SCOTT002	SCOTT READINGS boooo!	52.50-	25.25-	27.25-	51.9
Q91954	SCOTT002	SCOTT READINGS boooo!	52.50	25.25	27.25	51.9
Q91954	SCOTT002	SCOTT READINGS boooo!	52.50-	25.25-	27.25-	51.9
Q91955	SCOTT002	SCOTT READINGS boooo!	10.50-	5.05-	5.45-	51.9
	3680031	Sund Parts	657.27-	326.43-	330.84-	50.3
X02060	SCOTT001	Scott Readings	380.00			
X02060	SCOTT001	Scott Readings	23472.00			
X02060	SCOTT001	Scott Readings	5266.80			
X02065	SCOTT001	Scott Readings	144.00			
X02081	SCOTT001	Scott Readings	10.00			
X02081	SCOTT001	Scott Readings	144.00			
X02081	SCOTT001	Scott Readings	138.60			
X02086	SCOTT001	Scott Readings	144.00			
X02098	SCOTT001	Scott Readings	144.00			
X02114	SCOTT001	Scott Readings	144.00			
X02129	SCOTT001	Scott Readings	144.00			
X02135	SCOTT001	Scott Readings	10.00			
X02135	SCOTT001	Scott Readings	138.60			
	3790132	Parts Discount JD	30280.00			
C14313	SCOTT002	SCOTT READINGS boooo!	9.00-			
	3790232	Parts Discount Other	9.00-			
** TOTAL 379			30271.00			

CO - 01 PFW Tractor

DIV - 01 AG Division

PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
L48062	SCOTT002	SCOTT READINGS boooo!	2.00-			
L48063	SCOTT002	SCOTT READINGS boooo!	2.00			
L48064	SCOTT002	SCOTT READINGS boooo!	100.00-			
L48070	SCOTT002	SCOTT READINGS boooo!	997.50-			
L48071	SCOTT002	SCOTT READINGS boooo!	600.00-			
L48072	SCOTT002	SCOTT READINGS boooo!	9900.00-			
L48124	SCOTT002	SCOTT READINGS boooo!	500.00-			
L48126	SCOTT002	SCOTT READINGS boooo!	900.00-			
L48146	SCOTT002	SCOTT READINGS boooo!	3000.00-			
L48147	SCOTT002	SCOTT READINGS boooo!	40.00-			
R00218	SCOTT002	SCOTT READINGS boooo!	3000.00			
R00218	SCOTT002	SCOTT READINGS boooo!	3000.00-			
	3810001	Customer Labor Sales Misce.	16037.50-			
L48135	SCOTT002	SCOTT READINGS boooo!	4000.00-			
L48136	SCOTT002	SCOTT READINGS boooo!	1000.00-			
R00214	SCOTT002	SCOTT READINGS boooo!	1000.00			
R00214	SCOTT002	SCOTT READINGS boooo!	900.00-			
	3820004	INTERNAL LABOR SALES	4900.00-			
X02127	SCOTT002	SCOTT READINGS boooo!	10.00-			
X02127	SCOTT002	SCOTT READINGS boooo!	10.00-			
X02127	SCOTT002	SCOTT READINGS boooo!	10.00-			
X02127	SCOTT002	SCOTT READINGS boooo!	10.00-			
X02127	SCOTT002	SCOTT READINGS boooo!	10.00-			
X02128	SCOTT002	SCOTT READINGS boooo!	10.00-			
X02154	SCOTT002	SCOTT READINGS boooo!	10.00-			
	3900141	Customer Deliveries	70.00-			
W14423	SCOTT002	SCOTT READINGS boooo!	1198.50			
W14424	SCOTT002	SCOTT READINGS boooo!	9501.00			
W14440	SCOTT002	SCOTT READINGS boooo!	42.50			
W14440	SCOTT002	SCOTT READINGS boooo!	2985.00			
W14441	SCOTT002	SCOTT READINGS boooo!	89.50-			
W14441	SCOTT002	SCOTT READINGS boooo!	110.00-			
	3990441	Overage/Shortage Quoting	13527.50			
D98569	SCOTT002	SCOTT READINGS boooo!	3000.00			
	3990442	Overage/Shortage Quoting	3000.00			
** TOTAL	399		16527.50			
*** TOTAL SR	Scott Readings		8429294.72-	329.43-	8428965.29-	100.0
TT Tim Turnbull	*****					
B21521	SMITH003	Smith Construction	108.90-	1.10-	107.80-	99.0
	3680031	Sund Parts	108.90-	1.10-	107.80-	99.0
*** TOTAL TT	Tim Turnbull		108.90-	1.10-	107.80-	99.0

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CO - 01 PFW Tractor

DIV - 01 AG Division

PERIOD: 1/01/13 TO 1/31/13

INV #	CUS #	CUSTOMER NAME	AMOUNT	COST	MARGIN \$	MARGIN %
TT1 trish t 1 *****						
X02062	STACEY 001	stacey ffffffffff	500.00-			
X02072	STACEY 001	stacey ffffffffff	3000.00-			
X02080	STACEY 001	stacey ffffffffff	500.00-			
X02084	STACEY 001	stacey ffffffffff	3000.00-			
X02090	STACEY 001	stacey ffffffffff	3500.00-			
X02096	STACEY 001	stacey ffffffffff	500.00-			
X02105	STACEY 001	stacey ffffffffff	3000.00-			
X02113	STACEY 001	stacey ffffffffff	500.00-			
X02118	STACEY 001	stacey ffffffffff	3000.00-			
X02125	STACEY 001	stacey ffffffffff	500.00-			
X02132	STACEY 001	stacey ffffffffff	500.00-			
X02138	STACEY 001	stacey ffffffffff	2500.00-			
X02146	STACEY 001	stacey ffffffffff	500.00-			
X02152	STACEY 001	stacey ffffffffff	500.00-			
	3620021	Rent & Lease Equipment	22000.00-			
*** TOTAL TT1 trish t 1			22000.00-			
000 SALESMAN *****						
M01086	SMITH001	SMITH Tractor LTD.	123.00-			
	3200002	New EQUIPMENT	123.00-			
X02099	CHARL002	CHARLES MACDONALD2	4761.91-			
	3620021	Rent & Lease Equipment	4761.91-			
B21530	0472963600	CUSTOMER 0472963600	15.48-	10.22-	5.26-	34.0
	3680031	Sund Parts	15.48-	10.22-	5.26-	34.0
*** TOTAL 000 SALESMAN			4900.39-	10.22-	4890.17-	99.8
032 SALESMAN 032 *****						
X02116	SMITH001	SMITH Tractor LTD.	900.00-			
	3620021	Rent & Lease Equipment	900.00-			
X02116	SMITH001	SMITH Tractor LTD.	90.00-			
	36201500	Cesco Rental	90.00-			
** TOTAL 362			990.00-			
*** TOTAL 032 SALESMAN 032			990.00-			
**** TOTAL AG Division			8944126.70-	4597.77-	8939528.93-	99.9

***** TOTAL PFW Tractor

8944126.70-

4597.77-

8939528.93-

99.9

*** END OF REPORT BIL913 ***